

Kelly Yates is the Vice President of Claims for Topa Insurance Company and is responsible for oversight and performance of the Company's claims operations, including development of strategies for staffing, training and resources to ensure effective claims service, innovation, and overall profitability. During his tenure at Topa, Kelly has been instrumental in the development of cannabis insurance products and preparing the Claims Department to handle the resulting claims. He worked with underwriters and others to manuscript and edit forms and endorsements for Topa's cannabis insurance products and, under his leadership, the Topa claims team successfully handles cannabis claims in multiple jurisdictions across the country.

Prior to Topa, Kelly worked for State Auto Insurance and State Farm Insurance. He is regularly featured as a panelist at speaking engagements for DRI, CLM, the CPCU Society and other organizations.